

9 April 2025

# Lean Library Meets GetFTR

Unlocking Streamlined Access with One-Click to PDF



# Speakers



Becca Richards  
Head of Product  
Lean Library



Dianne Benham  
Product Director  
GetFTR



Andrew Barker  
Library Director  
Lancaster University



Nicole Cunningham  
Product Marketing Manager  
Lean Library



## Housekeeping

- If you can't hear, rejoin Zoom and select 'connect with computer audio'
- Connect with each other in the chat!
- Use the Q&A box throughout and we'll respond via the box or live at the end
- Get chatty in the Q&A – raise a hand to be unmuted and speak to us directly
- Session is recorded and automatically sent to you after the webinar

# Agenda

Item	Time	Speaker
Welcome & Housekeeping	5 mins	Nicole
Challenges: Lancaster University	10 mins	Andrew
About GetFTR	5 mins	Dianne
About Lean Library	5 mins	Becca
Solution: Bringing GetFTR into Lean Library	10 mins	Becca
Q&A	10 mins	All





# Challenges: Lancaster University

# Lancaster University Challenges



Leveraging value (Lean Library)

Discoverability

Ease of use



# About GetFTR

# GetFTR Provides Streamlined Access to the Latest Version of Full Text

## The Problem:

- Researchers discover content via many tools and websites
- Tools often aren't subscription-aware leading to "click and pray"
- It can take 10+ clicks to navigate websites and access the full text
- Researchers are often unaware of the version they're accessing

## The Solution: GetFTR helps tools to...

- Signpost content researchers are entitled to at the point of discovery
- Bypass unnecessary steps in the access process
- One click to full text, or taken directly to institution sign-in
- Links to the most up to date version every time
- Works for open access, free and subscription content
- Links to open and free in hybrid journals, without subscription
- Works for articles, book chapters and other content types
- Approx 70% of all scholarly articles in scope
- Used by more than 30 discovery tools to improve their user experience
- 5 billion entitlement checks conducted per year

The screenshot displays a search results interface for 'Articles' with 'About 56,600 results (0.21 sec)'. On the left, there are filters for 'Any time' (Since 2025, Since 2024, Since 2021, Custom range...), 'Sort by relevance' (Sort by date), 'Any type' (Review articles), and checkboxes for 'include patents' and 'include citations'. A 'Create alert' button is also present. The main area shows two article results. The first article is titled '[HTML] Effect of oral systemic administration of **vitamin D** on the rate of maxillary canine **retraction**: A randomized controlled trial' by D Kumar, R Mn, R Sharma, A Sachdeva... from the Journal of Oral Biology, 2025 - Elsevier. It includes a 'View PDF' button. The second article is titled 'Response to the **retraction** of papers by Yoshihiro Sato-a review of **vitamin D** and Parkinson's disease' from medRxiv.org. A third article is partially visible, titled 'Retracted: Randomized controlled trial of **vitamin D** supplementation in children with autism spectrum disorder' by K Saad, AA Abdel-Rahman... from the Journal of Child, 2018 - Wiley Online Library. This article has 'View PDF' and 'Retraction' buttons. A white overlay box with a green circular logo and the text 'full-text available through University of Manchester by GetFTR' is positioned over the second article.





# About Lean Library

## Giving your Library a Louder Voice

Lean Library is the ultimate end-to-end research tool that supports users from content discovery to access through to reference management, collaboration and writing. Lean Library embeds library collections and services into your patrons' online workflow to streamline access and drive usage of your resources and boost patrons' productivity – whether they start on Google Scholar, PubMed, ChatGPT or beyond.



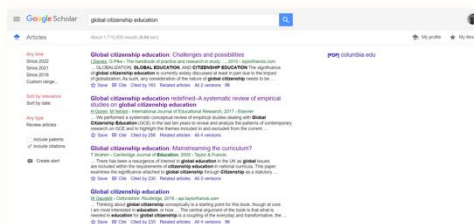
Improve Every Stage  
of the Patron  
Workflow **with**  
Technology from  
Sage



# Challenges for Patrons

## The many-click-nightmare

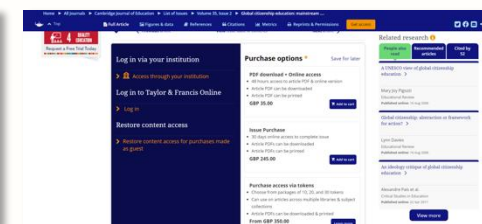
Accessing a PDF of an article or resource patrons are searching for takes an average of 12 clicks and 3.49 mins.



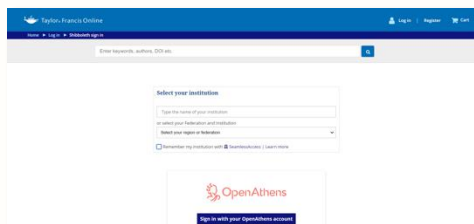
Google Scholar



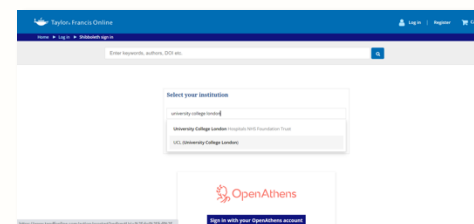
Publisher website 1



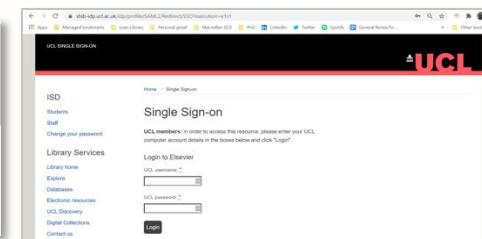
Publisher website 2



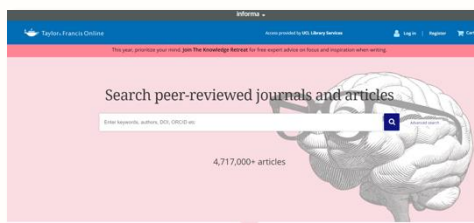
Publisher website 3



Publisher website 4



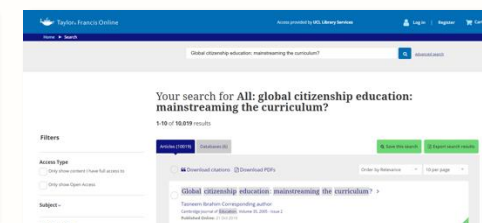
University credentials



Publisher website 5



Publisher website 6



Publisher website 7



Publisher website 8



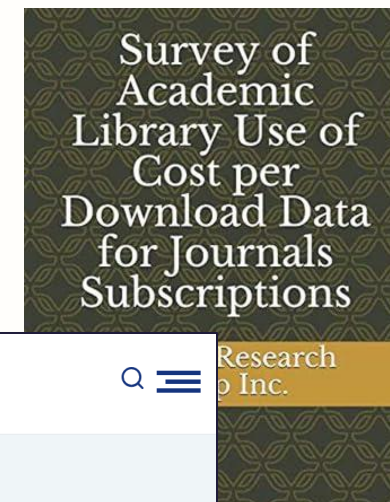
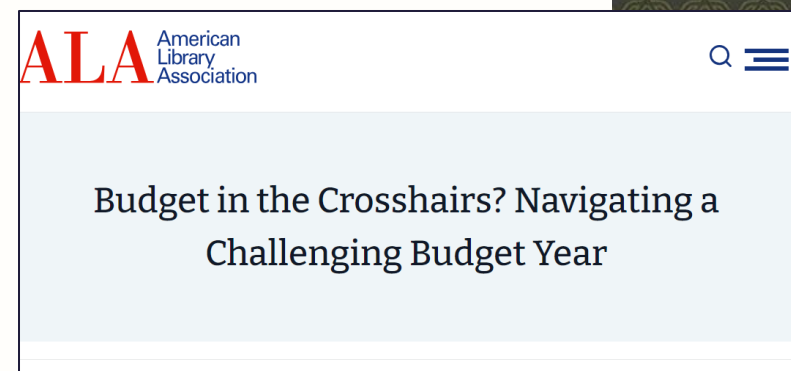
Accessing PDF



Saving PDF to desktop

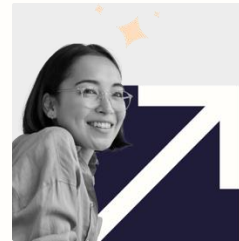
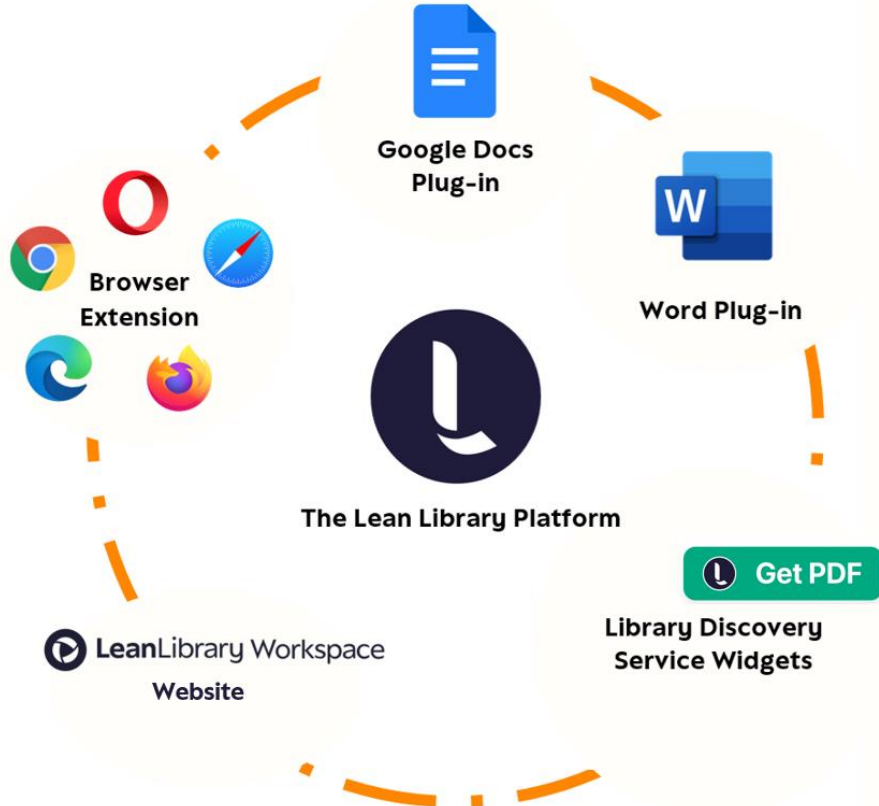
## Pressure to decrease content cost per download for libraries...

- **Over 70%** of searches begin outside the library on sites like Google.
- Even searches that start on the library discovery layer can be cut short...
- Lean Library currently streamlines access to publisher sites and library holdings, driving usage av. **up to 40%**.



UK universities now pay an estimated £192m per year for journal and database access

# The Research Ecosystem



## An ecosystem of integrated tools

From the Lean Library browser extension to Google Docs & Word plugins for smart citations to the Lean Library Workspace end-user hub, we will soon provide full end-to-end support across the entire research workflow for an **uninterrupted research rhythm**.

## Lean Library features without download

- Access to best-in-class Lean Library features **outside the browser extension**:
  - From instant content access within your discovery layer or reading list with our **discovery service widgets**...
  - ...to reference management, citation and authoring tools in our **plugins** and **website**.
- **Save time** promoting downloads by letting our product suite do the work.

## Content linking beyond the link resolver

- We're building a content linking microservice that will integrate with a range of sources.
- This will power our One Click to PDF functionality and bolster our 'Alternatives' link resolution.



# Integrated Solution: Bringing GetFTR Into Lean Library

## One Click to PDF



Our One Click to PDF feature will empower academic research by enabling instant access to PDF articles with a single click, enhancing user efficiency and satisfaction by **streamlining content discovery** and **boosting engagement with library resources**.

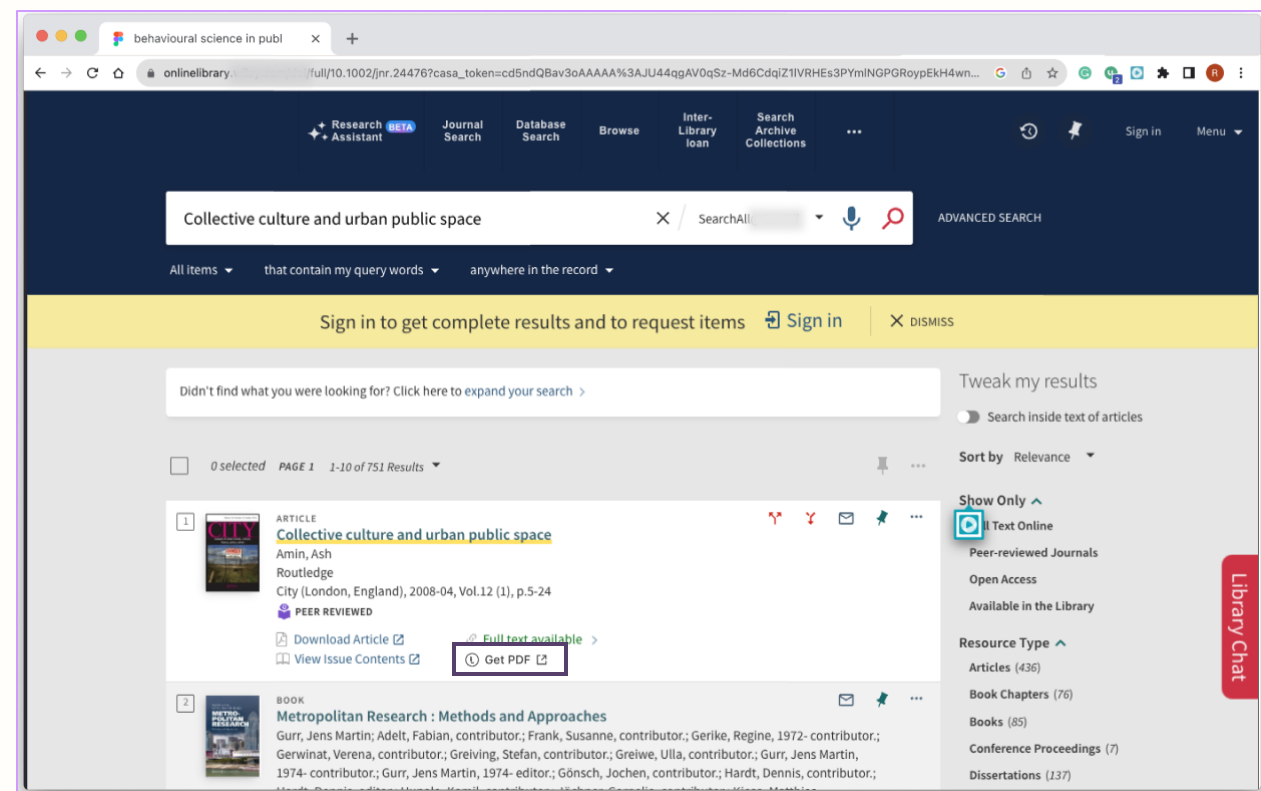
Available for ALL Lean Library customers.



# What we're working on now

## Phase 1: Direct linking within your library's discovery layer\*

- Bringing **extensionless** Lean Library article 'Alternatives' redirection feature to your discovery layer
- \*We will be launching initially into Primo (+VE) and Summon and look to launch integrations with other major discoveries shortly after.
- We will link to the PDF where available, then next best, e.g. redirection to HTML or publisher landing page.
- Implementation methods will vary per provider, but our first launch integrations will be script-based.
- At first launch, data will be provided through integration with GetFTR.
- If you are an existing Lean Library user and would like to join our list of early test institutions, please do reach out to [support@leanlibrary.com](mailto:support@leanlibrary.com).



Active filters

Articles

Remember all filters

Reset filters

Tweak your results

Sort by Relevance

Availability

Available online

Peer-reviewed Journals

Open Access

Subject

Creation Date

Author/Creator

Language

- 0 selectedPAGE 11-50 of 448 Results
- 39

ARTICLE

Hot Water Extracted and Non-extracted Willow Biomass Storage Performance: Fuel Quality Changes and Dry Matter Losses

Timothy A Volk; Mark H Eisenbies

01/01/2020; Frontiers in Energy Research

Available Online

Get Article

RW
- 40

ARTICLE

First description of deep-water elasmobranch assemblages in the Exuma Sound, The Bahamas

Edward J Brooks - Shark Research and Conservation Program, Cape Eleuthera Institute, Eleuthera, The Bahamas ; Annabelle M.L Brooks - Shark Research and Conservation Program, Cape Eleuthera Institute, Eleuthera, The Bahamas ; Sean Williams - Shark Research and Conservation Program, Cape Eleuthera Institute, Eleuthera, The Bahamas ; Lance K.B Jordan - Microwave Telemetry, Inc., 8835 Columbia 100 Parkway, Suites K & L, Columbia, M... 05/2015; Deep-sea research. Part II, Topical studies in oceanography, Vol.115(1), pp.81-91

May Be Available

RW
- 41

ARTICLE

Life cycle greenhouse gas emissions of ethanol produced via fermentation of sugars derived from shrub willow (Salix ssp.) hot water extraction in the Northeast United States

Obste Therasme - Department of Sustainable Resources Management, State University of New York College of Environmental Science and Forestry, Syracuse, NY, USA ; Timothy A Volk - Alma University; Mark H Eisenbies - Department of Sustainable Resources Management, State University of New York College of Environmental Science and Forestry, Syracuse, NY, USA ; Thomas E Amidon - Department of Paper and Bioprocess Engineering, State... 01/03/2021; Biotechnology for biofuels, Vol.14(1), pp.52-52

PEER REVIEWED

OPEN ACCESS

Get PDF

Available Online

Get Article

RW
- 42

ARTICLE

Positive water linkages of producing short rotation poplars and willows for bioenergy and phytotechnologies

Ronald S Zalesny - USDA Forest Service, United States ; Göran Berndes - Chalmers University of Technology ; Ioannis Dimitriou - Swedish University of Agricultural Sciences (SLU) ; U Fritsche - International Institute for

RW

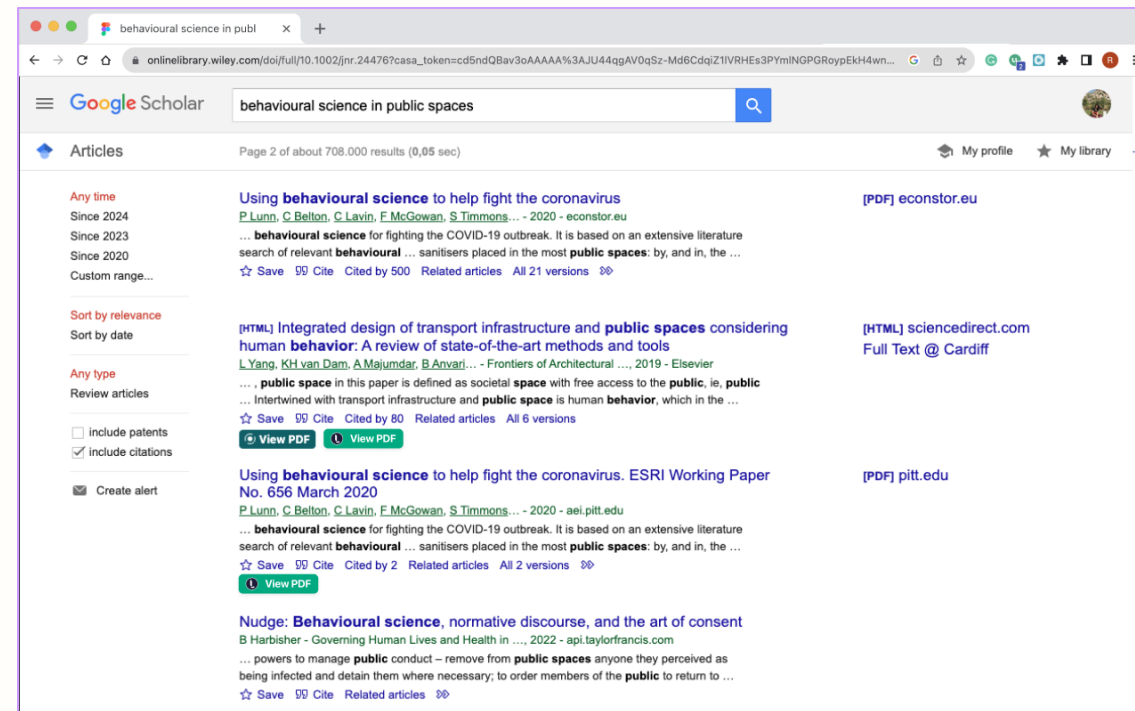
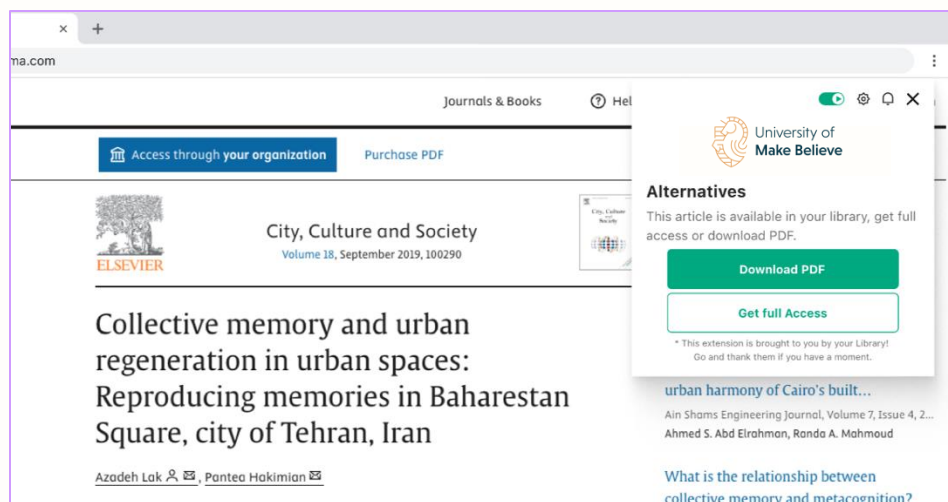
RESEARCH ASSISTANT BETA

# What we're working on next

## Phase 2: Direct linking within the extension

### Single resource pages and Alternatives pop-ups:

- Download PDF button will appear in the Alternatives pop-up.
- Users have the flexibility to chose whether they want to download the PDF or navigate to the publisher site.



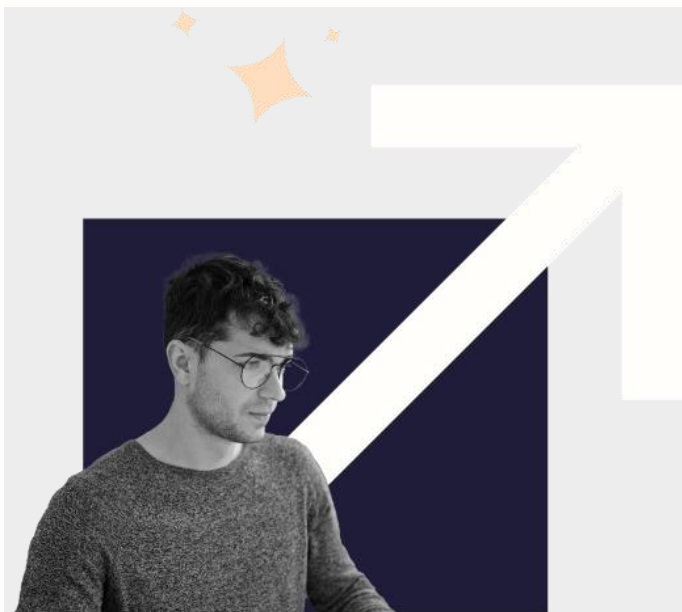
### Multi-search results and list views

- PDF download option will appear where a DOI is identified in multi-search results
- For example, on Google Scholar, Pubmed, Scopus and Web of Science; wherever your users are searching.

# Content linking and coverage

## GetFTR and beyond

- We're delighted to be partnering with GetFTR to provide publisher entitlement information into our extensionless discovery widget and to bolster our Alternatives link resolution.
- This is our exciting **first step**; we'll be building out our content coverage to include a diverse range of sources from global repositories to per institution holdings data.
- We'll be releasing **new datapoints** to our internal API microservice to increase content coverage **at pace** throughout the rest of the year.



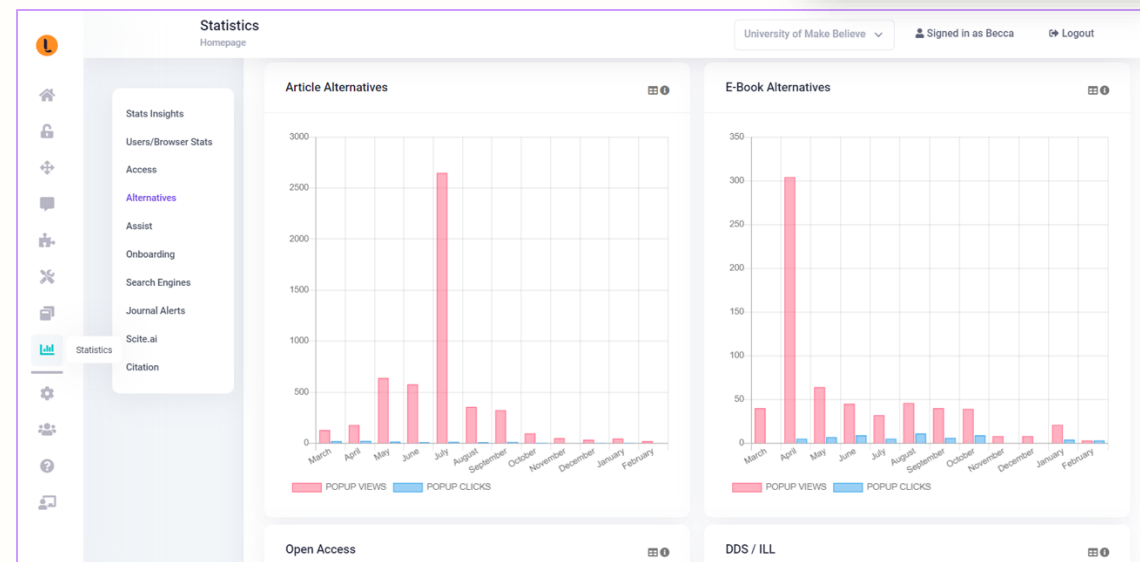
# Reporting and analytics

## Immediate insights when you need them

- Usage statistics from the One Click to PDF feature, both the extensionless widget (phase 1) and the extension injected version (phase 2) will be **available immediately**, when you need them, in the Lean Library dashboard.
- Stats will be **relevant to key COUNTER metrics**, though not COUNTER compliant (as we aren't a publisher).
- We'll provide metrics on **how many downloads** occurred per content item, the content type (PDF, HTML) and access (licenced, open access) etc.

## Deeper content insights in 2025

- Throughout the year, we'll be adding to and **improving our stats reporting** from within the Librarian Dashboard.
- Adding further metrics on **specific content and publisher usage** to help you make informed decisions surrounding database and content adoption and collection management.



Visual of our stats dashboard for Alternatives. One Click Stats will have its own reporting tab, which will differentiate between extension and extensionless usage.



# Q&A